

**SANG HUYNH (MR.)**  
**Associate, Lawyer**

Office: HCMC (based)  
Tel: +84 28 3910 6559  
Fax: +84 28 3910 6560  
Email: [sanghh@bizconsult.vn](mailto:sanghh@bizconsult.vn)  
Mobile: 84 (0) 9 1801 9209

Sang is an associate of bizconsult law firm. Prior joining us, he worked for PetroVietnam Technical Services Corporation (PTSC) – a subsidiary of PetroVietnam Oil and Gas (PVN) for 4 years as legal in-house executive. He was then promoted to the associate level of the firm after hard working for 2 years at our firm. Sang’s practice focuses on Legal In-house Matter and Compliance Matters, Foreign Direct Investment, Corporate and Commercial, M&A, Real Estate and Employment...

**EDUCATION & TRAINING**

- M&A Strategy for break-through growth (2018)
- Ministry of Justice, Practice Certificate (2018)
- Ministry of Justice, Judicial Academy, Lawyer’s Skill (2011)
- Vietnam National University – Ho Chi Minh City, Faculty of Economics, Bachelor of Business Law (2009)

**PUBLICATIONS**

- Legal update on Decree 81/2018/ND-CP detailing the Commercial Law 2005 regarding trade promotion activities, including sales promotion;
- “M&A – Vietnam Chapter” published in Getting the Deals Through 2018.

**REPRESENTATIVE EXPERIENCE**

**Corporate and Investment**

- Set up foreign owned company namely 2Q International Joint Stock Company (Norway), Engar Vietnam and a number of local companies (i.e. Wellington Height Limited Liability Company, HTN Venture Limited Liability Company, Xuan Thuy Da Lat JSC...) (2016)
- Advised consortium among Lotte E&C, Huvis Water, Honor Shine Global on PPP Project in Ho Chi Minh City (2016);
- Legal retainer services on general corporate, investment, commercial and employment for Decathlon, Lotus Group, AEON, Koa-Sha Vietnam (2016 – 2018)
- Advised Koa-Sha Media Vietnam on a template agreement for advertising in Bus and other related agreements (2017);
- Established 2 Supermarkets in Ho Chi Minh City for Auchan - one of the world leading corporations in retail business (2017);
- Obtained Retail Business License for Bridgestone Vietnam for retail distribution its tyres in Vietnam market (2018);
- Provided Secondment Service for Bridgestone Vietnam from Feb to June 2018 under Secondment Service Agreement (2018);



**Years of Experience**

9 years in legal practice

**Bar Membership**

Ho Chi Minh Bar  
Association

**Languages**

Vietnamese and English

**Areas of Practice**

Foreign Direct  
Investment  
  
Corporate and  
Commercial  
  
Mergers and Acquisitions  
  
Real Estate  
  
Employment

## **M&A**

- Advised Dongbu on Vietnamese legal regulations on acquisition of shares of a listed insurance company (2016);
- Advised a Korea corporation on acquisition of controlling equity interest of a life insurance company in Vietnam. Legal due diligence 1 life insurance company (2017)
- Advised KUSTO in a restructuring and business transfer transaction in relation to SCG Cement-Building Materials Co., Ltd., a member of Siam Cement Group (SCG) spending \$156 million on buying up the shares of Vietnam Construction Materials JSC (VCM) (2016-2017);
- Restructured Lien Minh Bach Khoa Education JSC (LMBK) and its subsidiaries due to share transfer among its shareholders. Legal due diligence LMBK (2017);
- Advised Envoy Media Partners Limited and CJ CGV Vietnam Company Limited (CGV VN) on Vietnamese regulations related to cinema dissemination activities and investment in order to listing the CGV VN's share in oversea. Legal due diligence CJ CGV VN (2017);
- Advised a Korean investor in acquisition of VND400 billion bonds with warrants issued by a listed company in Hai Duong (2018);

## **Real Estate**

- Drafted lease agreement for a foreigner to lease a house in Vietnam for restaurant business (2017);
- Advised and reviewed office lease agreement for Bridgestone Vietnam and then negotiated this agreement with the landlord (2018);

## **Commerce**

- Reviewing the franchise agreement for Pet Lovers Centre Pte Ltd (Singapore) to franchise its pet retail shop business to a local company in Vietnam (2016);
- Drafting a franchise agreement for a local company (HTN Venture Limited Liability Company) (a franchisor) (2016);
- Reviewed the sale agreements, distributionship agreement, consulting service agreement and other commercial agreements for Lotus Group, Draeger Vietnam, Decathlon Vietnam (2016-2018);
- Reviewing T&C and Privacy Policies for the online sellers (2017);
- Advised Bridgestone Vietnam and Koa-Sha Vietnam on Vietnamese regulations on trade discount and rebate, promotion and advertisement, auction (2018);

## **Employment**

- Regularly obtaining work permit, work permit exemption for Booking Office of All Nippon Airways Co., Ltd in Vietnam, Draeger Vietnam, Asian Rave Connection Limited Liability Company;
- Consulted registration of internal labor regulation for Bridgestone Vietnam, Draeger Vietnam;
- Advised Mien Trung Joint Stock Corporation on labor restructuring due to asset transfer and change of organization (2017);
- Consulted and established Trade Union of Bridgestone Vietnam and procedure for payment of trade union fee of Bridgestone Vietnam (2018);
- Advised Bridgestone Vietnam and Totalgaz Vietnam Limited Liability Company on a template of labour agreement, collective labor agreement (2018);