



## **NGUYEN TRAN LIEN LIEN**

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Associate

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### **RELATED EXPERTISE**

- **Corporate & Commercial**
- **Foreign Investment**
- **Legal Due Diligence**
- **Licensing**
- **Contracts**
- **Mergers & Acquisitions**
- **Banking & Finance**
- **Employment & Labour**

### **BIOGRAPHY**

Ms. Nguyen Tran Lien Lien obtained an LL.B – Faculty of Commercial Law of the Ho Chi Minh City University of Law in 2020 and completed the Lawyer’s Training Course organised by the Judicial Academy – Ministry of Justice in 2022.

Before joining Bizconsult, Lien Lien worked as an Intern in the Legal Division of Sony Electronics Vietnam Company Limited – a multinational company specialising in trading and manufacturing consumer and professional electronic products from July 2019 to March 2020. Lien Lien began her career at Bizconsult as an Intern after her internship at SONY ended, and became a Legal Assistant in August 2020. Since July 2022, Lien Lien has been an Associate, having extensive experience in investment, corporate, retainer services, and other expertise.

### **EDUCATION AND TRAINING**

- Ho Chi Minh City University of Law – Faculty of Commercial Law – LL.B (2020);
- Ministry of Justice, Judicial Academy – Lawyer’s Training Course.

### **AWARDS AND RANKINGS**

- First Prize in “Idea-On” Competition – Ho Chi Minh City University of Law (2017);
- Certificate of Talented Student – Ho Chi Minh City

University of Law - Talented Student Program taught by  
Lawyer Truong Nhat Quang – YKVN (2019).

## **AREAS OF EXPERTISE**

- Corporate & Commercial
- Foreign Investment
- Legal Due Diligence
- Licensing
- Contracts
- Mergers & Acquisitions
- Banking & Finance
- Employment & Labour

## **WORK EXPERIENCE**

### **Foreign Investment**

- Advised foreign investors on the implementation of projects and enterprise establishments in Ho Chi Minh City, Binh Duong, and other provinces and cities;
- Advised EPEs on investment activities in the industrial parks of Binh Duong and Dong Nai;
- Advised capital contribution and share purchase in state-invested enterprises or enterprises with a capital of state-owned enterprises in Ho Chi Minh City;

### **Mergers & Acquisitions**

- Participated in consulting M&A transactions, legal due diligence, and drafted pertinent documents.  
Some typical projects include a project in which a foreign manufacturing company in power tools industry acquires the entire issued shares from shareholders of two Vietnamese companies with land use right in Ho Chi Minh Industrial Zones; private placement of shares for the foreign investor in a company producing plastic pellets and waste recycles in Dong Anh, Ha Noi; project of purchasing the entire contribution capital from foreign members of the fertilizer production company in the Ho Chi Minh City and other business merger and acquisition projects;

### **Corporate & Commercial**

- Participated in legal due diligence for FIEs and foreign bank branches in Vietnam to ensure compliance with Vietnamese

- laws during their operations;
- Advised regularly businesses engaged in education, healthcare, fertilizer production, commerce, real estate business, and other fields;
  - Advised a HOSE-listed company specialising in real estate business on plans and activities of the private placement of shares;
  - Advised FIEs with business lines that have not committed to market access for foreign investors and conditional business on mergers and acquisitions;
  - Advised the representative offices and branches of foreign traders on the compliance of Vietnamese regulations;
  - Represented clients in inspection cases at Departments of Ho Chi Minh City;

### **Banking & Finance**

- Advised local private group on a number of convertible loan transactions and ownership certificate issuance;
- Drafted and reviewed bank loan contracts and lending transaction documents template for foreign bank branches;
- Advised on legal compliance and performed yearly compliance checks on internal regulations of a Chinese Bank;

### **Retail Services**

- Advised FIE on goods trading, other related activities, and setting up retail outlets in Ho Chi Minh City and Ha Noi City in distribution and lease of sport equipment and products;
- Advised FIE on goods trading, other related activities, and setting up retail outlets in Ho Chi Minh City in distribution of power tools;

### **Employment & Labour**

- Advised the procedure of work permits/work permit exemption certificates for foreign employees;
- Advised businesses on compiling labour-related documents as labour contracts and other labour policies.