



PHAN THI NHAT PHUONG

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Hochiminh City

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RELATED EXPERTISE

- Corporate and Commercial
- Licensing
- Investment Projects (Inbound)
- Mergers and Acquisitions, Due Diligence & Surveys
- Tax
- Employment and Labor Matters
- Contracts & Contractual Negotiations
- Dispute resolution
- Litigation

BIOGRAPHY

Ms. Phan Thi Nhat Phuong began to work at Bizconsult Law Firm as paralegal since 2010 and currently associate of this firm having over 7 years of professional experience.

She has been advising considerable number of international corporations on their business activities in Vietnam. She assist in obtaining incorporation approvals of all major forms of commercial presence in Vietnam including foreign invested enterprises (both wholly foreign owned and joint venture), representative offices, and project offices of foreign contractors, as well as secure other necessary business licenses & permits for their lawful operation in Vietnam. Then she has joined to advise day-to-day legal issues that arise during operation from general corporate and regulatory matters, to commercial contracts, compliance, labor, environment, intellectual property, and general tax compliance. Thus, she have consultation expertise with a progressive career built upon a wealth of experience with various legal expertise and be gaining benefits from managing cases and supporting different partners of the firm. Simultaneously, she directly and independently works with the clients and state authorities to resolve the cases.

She is really diligent and prudent in work with an ability to relate well to Clients and State authorities and tackle and manage case with highly analytical mindset and a good legal sense, work well in both English and Vietnamese languages.

REMARKABLE EXPERIENCE

Corporate

- Setting up many foreign owned companies engaging distribution field, manufacture, e-commercial platform, real estate management service, IT, consultancy services, etc.
- Amendment of Investment Certificate/Investment Registration Certificate with regards to business expansion or other changes.
- Establishing and closing Representative Offices.
- Foreign contractor licenses
- Legal retainer services on general corporate matters
- Compliance

M&A

- Advising a Korean investor on acquiring privately issued shares of a non-life insurance company in Vietnam to become strategic investor; legal due diligence (2014-2015).
- Advising a Korea buy-side in an M&A direct investment into a Vietnam public non-life insurance company.
- Advising a Japan based corporation on acquisition of a courier business of a local company in Vietnam; legal due diligence, deal structure, SPA and Closing (2013).
- Advising a Japan based corporation on acquisition of 19% stake in a major food producer in Vietnam; Legal due diligence (2012).

Tax

- Tax exemption, withholding tax and PIT advices
- PIT finalization advice for closing Representative Offices and Project Offices of foreign contractors.

Employment

- Advice on labor issues and drafting/registration of Internal Labor Regulations/Employee Handbook
- Conducting a labor due diligence on a number of target companies in M&A deals.

Disputes Resolution

- Advising ANZ Bank in collecting & enforcing consumer loans (2012).

AREAS OF EXPERTISE

- Foreign Investment
- Mergers & Acquisitions
- Employment & Labor

- Contracts
- Corporate & Commercial
- WTO Rules
- Development Projects

AWARDS AND RANKINGS

- Staff of the year 2011/2012 of the firm;

ADMISSION

- Hochiminh Bar Association

EDUCATIONS AND TRAININGS

- Hochiminh Law University, Civil Faculty, Vietnam;
- Ministry of Justice, Judicial Academy, Lawyer's Skill, Vietnam