



NGUYEN THI THU TRANG

Counsel

trangnt@bizconsult.vn

BIZCONSULT LAW FIRM

M +84 988604260

Hanoi, Ho Chi Minh City

www.bizconsult.vn

RELATED EXPERTISE

- Corporate & Commercial
- Dispute Resolutions
- Mergers & Acquisitions
- Banking & Finance
- Foreign Investment

BIOGRAPHY

Nguyen Thi Thu Trang, Counsel of BIZCONSULT LAW FIRM, is a enthusiasm, dynamic and recommended lawyer for Corporate and Foreign Investment, Dispute Settlement, Mergers & Acquisitions, Banking and Finance, Real Estate fields. Trang has worked with number of clients include top Vietnamese and foreign banks and corporations, finance companies, international investment funds, dispute settlement authorities including local and international court, arbitration, etc.

EDUCATIONS AND TRAININGS

- Judicial Academy, Hanoi, Vietnam, Lawyer's Skill (2016).
- International Institute for the Unification of Private Law (UNIDROIT), Rome, Italy, Legal Researcher (2014).
- Field study at International Organizations: International Criminal Court and International Court of Justice (Hague, Netherland); EU Commission (Brussels, Belgium); World Trade Organization (WTO); World Intellectual Property Organization (WIPO) and International Telecommunication Union (ITU) (Geneva, Switzerland) (2013).
- Transnational Law & Business University (TLBU), Graduate School of Law in Seoul, Korea, Master of International Law (2013).
- Vietnam National University, Faculty of Law, Hanoi, Vietnam Bachelor of Laws (2011).

ADMISSION

- Hanoi Bar Association
- Vietnam Bar Federation

AWARDS/MERITS

- “Counsel of the Year” by Bizconsult Law Firm, 2021
- “Counsel of the Year” by Bizconsult Law Firm, 2019
- “Promising Lawyer of the Year” by Bizconsult Law Firm, 2017
- Scholarship for the Master of International Law, awarded by TLBU Graduate School of Law in Seoul, Korea, 2010

PUBLICATIONS AND WRITINGS

- Vietnam: Liability exemption due to the Covid-19? published in Asean Mena Counsel, May 2020;
- Vietnam: Sweeping reform to securities market, published in Asean Mena Counsel, March 2020.

A few notable cases Trang has handled:

- Corporate & Commercial
 - Representing considerable number of clients being foreign corporations and foreign-invested enterprises as their counsel on their investment and business transactions in Vietnam, supporting and consulting in many foreign invested projects diversified in many fields from manufacturing, distribution services, import – export, real estate trading, construction, IT, etc. Remarkable projects conducted by Ms. Trang are Van Phong Phase 1 – 2x660 MW Coal Fired Power Plant Project of Sumitomo Corporation/EPC Contractor Consortium led by Toshiba Group, Group8 Vietnam, Schaumann Vietnam (German), Si-Flex (Korean), GE (Singapore), BumHan (Korea), Bibus Vietnam (Korea), Lotte Data (Korea), Lotte Rental (Korea), Gem & Co (Korea), Hamatetsu (Japan), Yotsuba (Japan), Horiba (Singapore), Alstom Grid Vietnam (Netherlands), UOA Investment (Singapore), Piaggio (Italy & Netherlands), Toyota Tsusho (Japan), etc.
- Banking and Finance
 - Advising the SEAF Waters Growth Fund Limited (Cayman Islands & USA) and its various borrowers in documenting the investment/financing document, doing post-signing works such as registering the loan with SBV, registering security transactions with secured transaction authority.
 - Advising Bank of Investment and Development of Vietnam (BIDV) as borrower counsel on a US\$57

million syndicated financing arranged by Mashreqbank PSC and Maybank Investment Bank Berhad.

- Advising Agriseco on legal aspects of various matters relating to stocks, securities, etc.
- Due diligent and Mergers & Acquisitions Transactions
- Representing IDG Ventures LLP as investor counsel on acquisition of shares in Vietnam Pricing JSC;
- Representing Viettel on due diligence and acquisition of shares.

➤ Dispute Settlement

- Representing ANZ Bank (Australia and New Zealand Banking Group) on debt recovery; Platinum on leasing agreement dispute with Vincom; Daewoo E&C on payment of debt regarding construction contract, Sunshine Group regarding termination of agreement.
- Advising and representing Daewoo E&C for a construction contract disputes related to USD70 mil unpaid payment against a Korean Investor in Hanoi;
- Advising Agribank – Hanoi Branch to recover the overdue debt of borrower being an enterprise having head office in Dong Da District, Hanoi;
- Advising the Joint Stock Commercial Bank for Investment and Development of Vietnam (BIDV) in the debt recovery and settlement procedure of assets;
- Advising and representing MVP to request the Lessor to perform its obligations according to the signed lease contract in the US\$11 million dispute;
- Advising a Vietnamese enterprise in the dispute regarding payment obligation of brokerage fees under the loan agreement between the Client and an oversea investment institution, settled by SIAC;
- Advising Vietracimex (construction company) on numerous disputes in fields of construction, employer's obligation, debt recovery, etc;
- Advising and acting for a big construction company in Vietnam in numerous disputes in the fields of debt recovery, construction, etc;
- Advised and represented a Vietnamese company to negotiate and request for debt recovery;
- Advising and representing Boyd Vietnam in requesting for payment obligations and receipt of goods according to the sale and purchase agreement;
- Advising and representing VNPT in requesting for implementing payment obligation under the service agreement;
- Advising and representing a Vietnamese enterprise in the dispute regarding the valuation service.