



PHAN VAN HUY

Senior Associate

BIZCONSULT LAW FIRM

Hanoi, Ho Chi Minh City

www.bizconsult.vn

huyvp@bizconsult.vn

M +84 902221091

RELATED EXPERTISE

- Corporate & Commercial
- Import, Export, Wholesale & Retail
- Business Franchise
- Foreign Investment
- Employment & Labor

BIOGRAPHY

Huy, Senior Associate of BIZCONSULT LAW FIRM, is a young, enthusiasm, dynamic and recommended lawyer for Corporate and Foreign Investment. Huy has more than 8 years of experience in Corporate and Foreign Investment in to Vietnam, M&A, Import, Export, Wholesale & Retail, and many areas including, but not limited to Employment and Labor, Commercial and Litigation.

Brief information about lawyer Huy's training and education:

TRAINING AND EDUCATION

- Hanoi Law University, Bachelor of laws;
- Judicial Academy of Vietnam, Lawyer's Skill.

Experted in Countries

- Vietnam: Full service

A few notable cases Huy has handled:

- **Corporate & Foreign Investment**

We have consulted and helped many foreign investors (groups, businesses and individuals) and foreign invested companies in the preparation of application to apply for the necessary licenses, such as the Investment Registration Certificate (IRC), the Enterprise Registration Certificate (ERC), the Business License (BL), Retail Outlet License (ROL), Certificate of Eligibility (COE) and other conditional licenses to carry out investment and business activities in many economic fields in Vietnam, such as garment, manufacturing and assembling cars and motorbikes, manufacturing electronic products, supermarkets, convenience stores, etc. , insurance,

airline, entertainment activities, sports, IT development, etc. Our customer data as of October 2019 includes 1010 customers, of which at least 50% are customers setting up businesses and investment projects in all provinces and cities of Vietnam.

As a lawyer for the following clients:

- Setting up 100% foreign owned companies for Horiba Instruments (Singapore), AEON Delight (Japan), Goldbell (Singapore), GE Oil & Gas Vietnam (Singapore), GE Healthcare Pte Ltd (Singapore) , BIBUS (Switzerland).
- Amendment of Investment Certificate with regards to business expansion or other changes for General Electric (Singapore), Veolia Water Solutions (France), Piaggio Vietnam (Italy), Decathlon (Luxembourg), BIBUS (Switzerland), Lotte Data (Korea), Daewoo E&C Vietnam Ltd (Korea), DRAEGER (Germany), HAKUHODO (Japan), Suez Water Technologies Vietnam Ltd, NTT Vietnam Ltd (Japan).
- Establishing and closing Representative Offices for Tensar International Limited (United Kingdom), Modes Moose Inc. (Canada), GE II (Singapore), AEON Delight (Japan), Horiba Instrument (Singapore), Veolia Water Solutions (Malaysia), Promiles, Xylem (US, Singapore), and Draeger Safety (Singapore).
- Foreign contractor licenses for ngoài GE Hydro China (China), GE Power India Limited (India), Alstom Hydro France (France) Veolia Water Solutions/Kruger/OTV (France), Deltares, Hanil (Korea), Conergy Asia & ME Pte.Ltd (Singapore).
- Legal retainer services on general corporate matters for GE Healthcare and GE Renewable Energy, PepsiCo, Hutchison (a member of TOTAL), VinaPost, Stavian Group, Allieux, Cargill, AEON Delight, Decathlon.
- **Retail Service (supermarkets, convenient stores, fashion/sporting fashion shops, commercial centers and other specialized products)**
 - Acted as counsel for **Decathlon Retail SA** in its incorporation and operation of two (2) sporting fashion supermarkets in Ho Chi Minh and Hanoi, including preparation of documents, ENT procedures, IRC and Retail License (2019).
 - Acted as counsel for **Auchan Retail International SA** in its incorporation and operation of more than 20 supermarkets in Ho Chi Minh, Hanoi and other provinces of Vietnam, including preparation of documents, ENT procedures, IRC and Retail License (2018, 2019).
 - **Toyota Tsusho Vietnam Company Limited** – Distribution
- **Franchising**
 - Acted for **Robbins & Baskin** as the American ice cream manufacturer’s counsel in a franchising transaction of 31 Robbins & Baskin 31 Flavor Ice cream to Vietnamese company in Vietnam;

- **Employment & Labor Matters**
 - Represented **Modes Moose Inc./Moose Fashion Inc.(Canada)** on various labor transactions in Vietnam, including its labour outsourcing transaction with local partners;
 - Represented **Winrock International's Vietnam Office (U.S.A.)** as employer's counsel in reviewing, advising, revising and registering its International Employee Handbook in Vietnam.